



# BUILD | GROW | PROTECT

## Lead Portfolio Managers

**Tim Call, CFA** (17-year tenure)  
President & Chief Investment Officer

**Mark Livesay, CFA** (15-year tenure)  
Vice President & Portfolio Manager

## The Capital Management Corporation (CMC)

- SEC-registered investment advisor since 1964
- \$575M+ assets under management
- GIPS® compliant composites
- Rigorous & prudent investment process
- Boutique fiduciary providing personal service
- Invest our own wealth in CMC portfolios

## DVD Objective

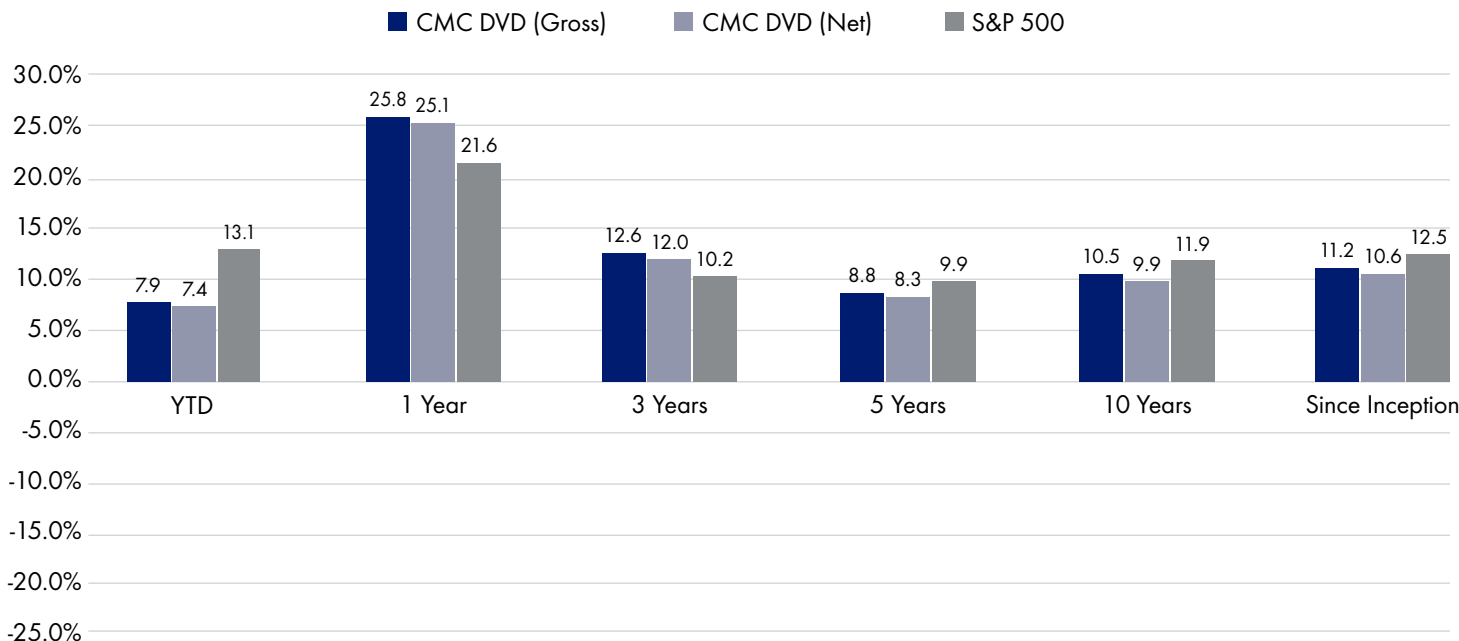
- Long-term Capital Appreciation
- High Yield & Current Income
- Low Volatility

## DVD Cash Cow Strategy<sup>sm</sup> (Bottom-Up)

Highly concentrated portfolio of *Cash Cow* companies (approx. 20-35) with strong operating and free cash flow. It focuses on high-quality companies that have both the ability and the commitment to grow their dividends over time. Attractive entry valuations determined by CMC's intrinsic value estimates allow for margin of safety and price returns that could exceed compounded earnings growth.

## DVD Annualized Performance Summary (Inception 12/31/2009)

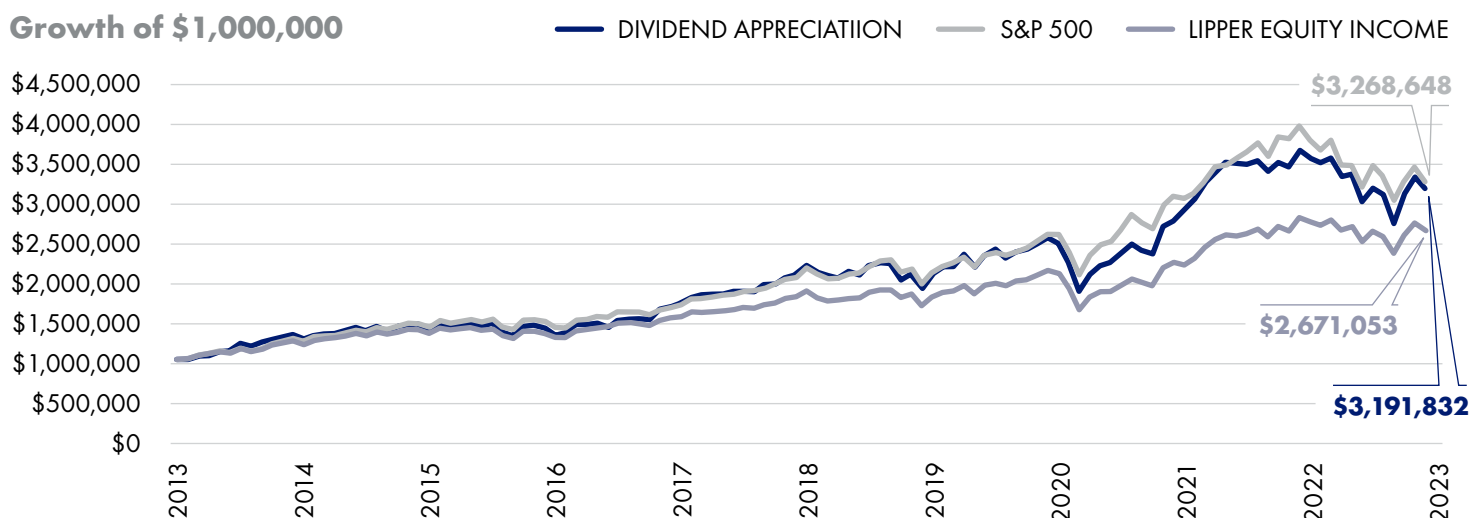
As of 9/30/2023



See GIPS Report for more performance information.

## DVD Composite Gross Returns (12/31/2012-12/31/2022)

### Growth of \$1,000,000



### DVD Characteristics

Holdings	32
New Stock Holdings in Quarter	2
Holdings < \$10B Market Cap	42%
• Weighted Avg. Market Cap	\$70.3B
PCF (trailing)	7.3
PE (est. 2023)	12.2
PE (est. 2024)	11.1
Dividend Yield	4.1%

### DVD Long-Term Compounding & Volatility

#### Cumulative Gross Return Since Inception

• DVD	333%
• S&P 500	403%

Beta (3-year annualized gross)	1.1
Alpha (3-year annualized gross)	4.0
Standard Deviation (3-year annualized gross)	21.9

### DVD Sector Diversification (Weighting %)

Cash	0.1
Comm Svcs	15.4
Cons Disc	5.0
Cons Staples	12.2
Energy	5.5
Financials	18.7
Health Care	3.4
Industrials	23.2
Technology	7.5
Materials	3.4
REITs	5.6

### DVD Top 10 Holdings

	% of Portfolio	Symbol
Nexstar Media Group Inc	6.0%	NXST
Service Properties Trust	5.6%	SVC
Textainer Group Holdings	5.1%	TGH
Acme United Corp	5.0%	ACU
Visa Inc	4.8%	V
Mastercard Inc	4.6%	MA
Sinclair Inc Cl A	4.4%	SBGI
Molson Coors Brewing Co B	4.1%	TAP
Carrier Global	3.9%	CARR
Gray Television	3.8%	GTN

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### GIPS Composite Report

**DVD Composite** (For the years ended December 31, 2013 through 2022)

Year	Performance Gross %	Performance Net %	S&P 500	3 Year Standard Deviation Composite	3 Year Standard Deviation Index	Number of Accounts	Wrap Accounts % of Assets	Composite Dispersion	Composite Assets \$MM	Firm Assets \$MM
2022	(13.3)	(13.9)	(18.1)	23.3	20.9	37	6	0.9	45.7	524
2021	31.8	31.1	28.7	19.9	17.2	36	6	3.9	54.0	610
2020	8.4	7.7	18.4	21.4	18.5	29	7	2.8	38.6	482
2019	33.2	32.4	31.5	14.4	11.9	27	7	3.2	35.8	509
2018	(9.1)	(9.8)	(4.4)	13.4	10.8	25	8	1.1	25.6	433
2017	24.1	23.4	21.8	12.9	9.9	18	11	1.5	19.4	469
2016	18.4	17.8	12.0	13.6	10.6	20	11	1.7	16.2	389
2015	(3.6)	(4.3)	1.4	12.5	10.5	17	13	0.5	11.9	344
2014	9.9	9.0	13.7	11.3	9.0	14	13	1.0	12.1	418
2013	36.8	35.8	32.4	13.8	11.9	13	16	1.6	9.3	386

The Capital Management Corporation claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. The Capital Management Corporation has been independently verified for the periods 1 January 1997 through 31 December 2022. The verification report is available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firmwide basis. Verification does not provide assurance on the accuracy of any specific performance report. GIPS is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

#### Notes:

1. The Capital Management Corporation is an independent investment management SEC registered firm and is not affiliated with any other entity. Policies for valuing portfolios, calculating performance, and preparing GIPS reports are available upon request.
2. The Dividend Appreciation Composite includes fully discretionary accounts which generally invest in U.S. domestic companies with a long-term growth and income bias. Investments include small, mid and large capitalization stocks. All holdings pay a dividend. Prior to January 2020, the composite minimum was \$100,000.
3. The benchmark is the S & P 500 Index.
4. Valuations are computed and performance is reported in US Dollars.
5. Total gross-of-fee returns are presented before management fees but after all trading expenses and all wrap fees (which may include custody fees, investment management fees, trading expenses and client reporting fees) if applicable. Total net of fee returns are calculated using actual fees and/or model fees, where appropriate. The Capital Management Corporation's current fee schedule is 1.00% on the first million in assets, 0.70% on the next four million, and 0.50% on the excess over five million.
6. The composite was created on January 1, 2010, the composite's inception date is January 1, 2010. A complete list of composite descriptions is available upon request.
7. Composite dispersion is measured by the asset-weighted standard deviation of annual gross returns of those portfolios that were in the composite for the full calendar year. Where such portfolios number five or fewer, the standard deviation calculation would not be meaningful and that is indicated (n/m). Three-year standard deviation for both the composite (calculated using gross performance) and the benchmark index are shown beginning in 2011 in compliance with GIPS standards.
8. Past performance is not to be construed as a guarantee of future performance.

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